



Sales engineer (all gender) for international construction of plants

We are a middle-sized enterprise in the sector of waste water, water and environmental technology. Located since 14 years in Putzbrunn in the east of greater Munich and additional sites in Beyharting and Kirn-Sulzbach. We are designing and realizing water and waste water treatment plants for our mostly international clients.

With immediate effect we are looking for sales engineers to strengthen our sales team.

Your tasks:

- Acquisition of new customers and expansion of existing business relationships from the Putzbrunn location as well as on site
- Prepare of first design concepts followed by offer preparation
- Follow-up of offers and monitoring of sales-process up to contract signature
- Preparing of tender document
- Participation in international trade fairs

We expect from you:

- Successfully completed technical studies (preferably process - or, environmental engineering, urban water management or similar) or relevant professional experience from a similar technical field
- Professional experience in sales and experience in the water and/or wastewater sector are desirable
- Fluency in spoken and written English, knowledge of Arabic and/or French is a plus
- Enthusiasm and affinity for solution-oriented sales
- Distinct systematic and independent way of working
- High degree of customer orientation, negotiation skills and confident manner
- Good skills of MS Office are required
- Enjoy working in international teams
- Willingness to travel for customer service and acquisition purposes

We offer:

- A collegial, flexible team
- An innovative and varied field of activity in environmental protection with a collegial team
- An activity at the Putzbrunn site, with occasional foreign assignments as required
- A practice-oriented training

Please send your application documents with CV and salary expectations to our email address:
bewerbung@bioworks-gmbh.de

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